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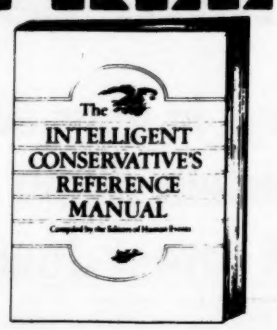

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The Wall Street Journal, Fortune, Business Week, Time B and/or Harvard Business Review

The market research firm, Mai-Con Associates, Inc. has just completed an impartial readership study of HUMAN EVENTS subscribers . . . and the facts they have uncovered suggest that HUMAN EVENTS is a vast, untapped marketplace of well-educated, well-cultivated, well-to-do Americans. Based on latest data, here is a summary profile of the average HUMAN EVENTS reader . . .

1. **He is a top executive in his company; he may own part of it.**
2. **He is an investor. He owns real estate, stocks and may also own gold or silver coins.**
3. **His net worth is in six figures.**
4. **He is mature . . . in his forties or fifties.**
5. **He is college trained.**
6. **He owns his home; it's worth about $46,000.**
7. **He has made about four trips within the past year.**

The new HUMAN EVENTS readership study is filled with decision-making information for businessmen—statistics which reveal, for example, that over 2,000 millionaires read HUMAN EVENTS every week . . . that nearly 16,000 of our readers have done post-graduate college work . . . that the average reader spends nearly one hour with his copy of HUMAN EVENTS.

What does it cost to reach these affluent, influential HUMAN EVENTS readers? Let's compare the cost-per-thousand:

Publication	Cost for 7"x10" ad	Cost per thousand readers
Wall Street Journal	**$ 5,607.00**	**$ 4.32**
Human Events	**490.00**	**6.53**
Time B	**14,505.00**	**9.11**
Business Week	**9,040.00**	**13.71**
Harvard Business Review	**2,400.00**	**16.00**
Fortune	**9,860.00**	**17.00**

As you can see, only the *Wall Street Journal* reaches the businessman-executive at a lower-cost-per-thousand than HUMAN EVENTS. Shouldn't HUMAN EVENTS be on *your* advertising schedule—for sound business reasons? Find out. Ask for our new Reader Survey and advertising rates. Write to me and I'll take care of it personally.

Richard D. Reddick
Publisher
HUMAN EVENTS
422 First Street S.E.
Washington, D.C. 20003

THE DEMOCRATS' WATERGATE

The May 11, 1974 *Human Events'* front page report on the new, controversial book, *The $100 Million Payoff: How Big Labor Buys Its Democrats* is setting off sparks in the Nation's Capitol.

Douglas Caddy, a founder of Young Americans For Freedom wrote this startling exposé of illegal union-Democrat political spending and activity after months of digging through confidential union documents. The *Human Events* analysis of the book, like the book itself, pulls no punches in pointing the finger of illegal campaign spending at both the unions and many of the Democratic office holders.

The use of compulsory union dues for illegal political purposes is detailed and cited as the major weapon in the Democrats political arsenal. Caddy contends the union violated the Corrupt Practices Act by shoveling well over $50 million both in cash and in services into the Democratic coffers in 1972 and predicted that in the 1974 congressional races, the AFL-CIO's 50,000 locals and their political arm, COPE, provided at least another $50 million to make George Meany's dream come true: a **"VETO-PROOF" DEMOCRATIC CONGRESS.**

The article provides actual cases and letters showing how leading Democrats have asked for and received special union "favors." Proposals to curb the illegal and corrupt union practices are reviewed, and the First Amendment of the Constitution used as the legal precedent in supporting the case for labor union political campaign reform.

It is an important and timely story. You can help put the story in the right hands by ordering reprints. The book can also be ordered through *Human Events*.

All orders filled same day received. Reprints folded to fit business size envelope. Please enclose check.

CLIP AND MAIL

Human Events
YOUR WEEKLY WASHINGTON REPORT

422 First St.. S.E. • Wash.. D.C. 20003

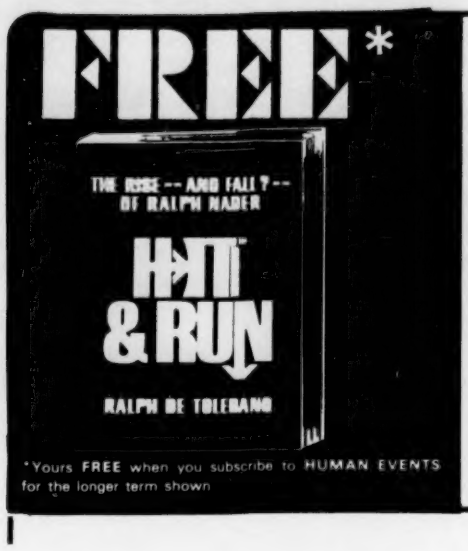
☐ Please send me_____reprints of *"The Democrats' Watergate"*

Single copies 35¢; 10 for $3; 50 for $12.50; 100 for $20. All prices are based upon third or fourth class delivery. First class mail, airmail or express extra and you will be billed for extra shipping and handling costs.

☐ The book *"The $100 Million Payoff"* is available from *Human Events* at $8.95 per copy. Please enclose check.

EARN COMMISSIONS SELLING HUMAN EVENTS

Join your many fellow subscribers who earn attractive commissions selling HUMAN EVENTS in their spare time. An ideal way to earn "pin money," and help HUMAN EVENTS expand its circulation at the same time. No experience required. Write for details to Mrs. Pat Wasson, HUMAN EVENTS, 422 First Street, S.E. Washington, DC. 20003. Absolutely no obligation.



*Yours **FREE** when you subscribe to HUMAN EVENTS for the longer term shown

HIT AND RUN
THE RISE AND FALL OF RALPH NADER
BY RALPH de TOLEDANO

Crusader or charlatan? Muckraker or muckmaker? Friend of the people or megalomaniac careerist? These questions have been asked ever since Ralph Nader began his meteoric rise as consumerism's Mr. Big. His first book, ***Unsafe at Any Speed***, launched him into stormy orbit. He has friends—and enemies—among people of every political shade. Few feel neutral about him.

Now a veteran reporter coolly examines the record. Ralph de Toledano demonstrates, for example, that the Corvair—a car which Nader almost single-handedly drove off the assembly lines—was not unsafe; that his warnings against nuclear power are based on selective data; that Nader shoots from the hip; that his ethics are questionable; and that the headlines he wins far outrun his accomplishments.

Here, too, are the facts about Nader's Raiders—his impetuous volunteers and ill-paid law graduates. Their targets range from wax candles to Congress and include car safety, atomic power, General Motors, mine safety, the oil industry, air pollution, the White House, and a bewildering, ever-growing list of the nation's economic activities.

Human Events
YOUR WEEKLY WASHINGTON REPORT

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OUR BEST OFFER
FOR NEW SUBSCRIBERS ONLY

☐ Enter my subscription for 52 issues at only $17.50 (a savings of $8.50 over the single issue newsstand price). Also send me **FREE** and postpaid, a copy of ***Hit And Run***.
My payment is enclosed.

INTRODUCTORY OFFER

☐ Enter my subscription for 17 issues at $5.00 (a savings of $4.25 over the single copy newsstand price). Payment enclosed. **(Thank you! We'll add an extra three issues for saving us the cost of billing.)** ☐ Bill me later.

GIFT SUBSCRIPTIONS

☐ Enter the following gift subscription for 52 issues at $17.50 and send me **FREE** and postpaid a copy of ***Hit And Run.*** My payment is enclosed.

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Help Human Events to Grow. Help Conservative Ideas to Gain Influence.

Now you can put your spare time to good use by selling HUMAN EVENTS subscriptions through the HUMAN EVENTS SPECIAL REPRESENTATIVES PROGRAM.

You will earn substantial commissions for every subscription you sell, and at the same time help gain wider acceptance of conservative ideas.

We have found that our readers make our best salespeople because they know *why* HUMAN EVENTS is so important in these days of liberal bias in the media.

No experience is required. You will have no quotas to fill. Sell HUMAN EVENTS only when you feel like it. Devote as much or as little time as you wish. Your prospects will be your own friends, business associates and fellow club members, and just about anybody else who is dissatisfied with the liberal-slanted reporting and analysis that characterizes much of the print and broadcast media.

Send today for your HUMAN EVENTS Kit and turn your spare time into profitable time, well spent on behalf of conservatism.

CLIP AND MAIL TODAY!

Gentlemen:

I would like to help the conservative cause by selling HUMAN EVENTS. Please send me a Local Representative's Kit without cost or obligation.

NAME _____ (Please Print)

ADDRESS _____

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STATE _____ ZIP _____

Mail to: **HUMAN EVENTS / 422 FIRST ST. S.E. / WASH. D.C. 20003**

THE TRUTH BEHIND THE ENERGY CRISIS

Human Events' 12,000 word special report on the energy crisis is shaking Washington, and the reverberations are reaching all parts of the country.

Written by Petr Beckmann, a professor of electrical engineering at the University of Colorado, the report is being widely read and receiving great acclaim. Born and educated in Czechoslavakia, Beckmann defected to the U.S. in 1963 while a guest at the University.

Using brilliant insight and *telling* logic he lays bare the *truth* behind the energy crisis. We are told the facts about depletion of resources, shortages of equipment affecting the oil industry and their "tax breaks."

No one escapes the rapier wit of the learned professor as he touches on auto emission controls, the Ralph Nader anti-business lobby, false statistics, the need for nuclear energy, even the engineer shortage.

In short, Prof. Beckmann has accomplished with 12,000 words what others have spent weeks and months attempting.

Those who want the true story of the energy crisis put in the right hands will find this report invaluable.

Prices: 50¢ each; 10 for $4.50; 50 for $15; 100 for $25; 500 for $100; 1,000 for $175. Prices postpaid.

Human Events
YOUR WEEKLY WASHINGTON REPORT
422 First St., S.E. • Wash., D.C. 20003

Your worst suspicions about the liberal media bias are probably true!

Because you are a conservative we know you share our alarm about the 1976 elections.

How can Americans vote intelligently unless they are exposed to the critical issues?

We are aware of the liberal media bias—but what about our fellow citizens who have not studied this problem?

They pick up their daily newspaper, or read a national magazine, or tune in the TV news, and they *assume* they are hearing all the news.

For example, Watergate is still being dissected, analyzed, churned up, ad nauseam—as a way of covering up the massive conservative mandate resulting from the 1972 General Election.

Who are the "Opinion Molders"?

- **4,010 Editors of Newspapers, other than dailies, selected by region and circulations.**
- **2,841 Editors or key editorial persons with daily newspapers.**
- **678 Editorial and news directors of TV stations and network and TV news commentators.**
- **1,734 Selected members of the Washington, D.C. press corps.**
- **1,750 Selected editors of news magazines, syndicated columnists, political editors and news editors.**

Sure, Nixon is gone, but the voters who wanted a return to conservatism are still out there . . . wondering what ever happened to their point of view.

They want the truth. What about the *major* issues? Busing . . . High taxes . . . Inflation . . . National Defense . . . .?

We are sorry to report to you that these and other issues are being hidden from the public by the liberal mass media.

How? Through the influence of a small handful of liberals, in key positions—who actually control our news!

As you may know, most daily and weekly newspapers must rely on the liberal wire services such as AP, and UPI or news services like those run by the Washington *Post* or New York *Times*.

So is it any wonder the conservative point of view is seldom reported?

But there is a way to neutralize the power of the liberal press—and that's why we are appealing to you.

With your help, we can by-pass the liberal hierarchy, by making HUMAN EVENTS available to a carefully selected group of "Opinion Molders."

Leading Conservatives—such as Goldwater, Buckley, Reagan and others—praise HUMAN EVENTS for being a tough little weekly journal, and publishing such articles as:

- **House Betrays Voters on Busing**
- **Liberal Churches are Losing Parishioners**
- **How Big Brother Can Wreck Your Company**
- **The Return of Barry Goldwater**
- **How Government Intervention Ruins Investor Confidence**
- **The Truth Behind the Energy Crisis**
- **Social Security: A Growing Monster**

Do most "Opinion Molders" around the country get this kind of reporting from the liberal news services?

Of course not. And this is exactly why the Conservative Leadership Program is challenging the liberal press.

Obviously, this is an ambitious undertaking. But we believe Americans deserve to know *both* sides of the issues.

With your help, this can happen!

So please let us tell you how you can share in this program.

For only $13.75, (our approximate cost), we can send 52 weekly issues of HUMAN EVENTS to a key "Opinion Molder."

And our goal is to put HUMAN EVENTS into the hands of 11,013 "Opinion Molders" *before the 1976 elections.*

Since HUMAN EVENTS is not a wealthy publication, your help is essential if this goal is to be accomplished.

(Senator Barry Goldwater says about HUMAN EVENTS, "I can attest to the near miracle required to keep a conservative publication afloat . . . .")

This is not a "fund raising" operation, and if you help, we can't offer you any tax deductions.

And this is not a subscription promotion for HUMAN EVENTS. In fact, HUMAN EVENTS makes absolutely no profit.

$13.75 is our approximate cost for printing the paper and mailing it weekly to the "Opinion Molders."

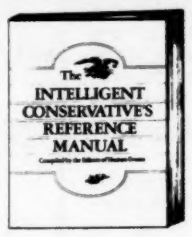
Furthermore, this is not an untested program. Because of help from people like you, we have already started to send HUMAN EVENTS to key persons.

For example, Willard Cloption, Jr., editorial writer for the Washington, D.C. *Post*, says, "I welcome exposure to the viewpoint of responsible conservatism."

Naturally, we don't expect all these "Opinion Molders" to become dedicated conservatives overnight! But we do expect them to communicate balanced and accurate commentary to the American people. We believe that most of our "Opinion Molders" are fair-minded. But they simply haven't been exposed to the conservative point of view.

Please join with us in this great challenge.

We are enclosing a contribution card, and a reply envelope, for your convenience. May we hear from you.



In Appreciation . . .

And for a contribution of $10 or more, we will send you the *Intelligent Conservative's Reference Manual*, compiled by the editors of HUMAN EVENTS—a *must* in every conservative home or office!

Section I

Conservative Action

- ☐ How to write complaints that get results!
- ☐ How to sway and influence Congressmen!
- ☐ How to influence party politics!
- ☐ How to find other conservatives in your area!
- ☐ How to start a conservative group!

Section II

Valuable Reference Material

- ☐ Master list or organizations and periodicals!
- ☐ Key conservatives, enterprises, and vote ratings of Congress!
- ☐ Conservative books and documents!
- ☐ Listing of influential liberals and radical forces!

4/5/75

HUMAN EVENTS'

Conservative Leadership Program

422 First Street, S.E. • Washington, D.C. 20003

Gentlemen:

Yes, I would like to help put HUMAN EVENTS in the hands of 11,013 **Opinion Molders** before the 1976 elections. Enclosed is my check for:

☐ **$1,000** ☐ **$500** ☐ **$250** ☐ **$100** ☐ **$50** ☐ **$25** ☐ **$10**

(Please make all checks payable to: CONSERVATIVE LEADERSHIP PROGRAM)

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